CONTINUUM OF CARE FY21 COMPETITION PROCESS
REVISED AUGUST 2021

BACKGROUND AND INTRODUCTION

Organization of the Mississippi Balance of State Continuum of Care

The Mississippi Balance of State Continuum of Care (BoS) is comprised of the 71 rural counties in Mississippi and represents diverse populations, needs, and capabilities. The 71 counties within the Mississippi BoS are further organized into 6 Regional Coalitions that engage in collaborative planning around homeless programming. A map of the Mississippi BoS Regional Coalitions can be found at: https://msbos.org/coverage-area/.

The CoC Governing Council, which is comprised in part of one representative from each Regional Coalition is the primary decision-making body of the CoC Membership. The CoC Governing Council has designated Mississippi United to End Homeless (MUTEH) as the Collaborative Applicant for the Mississippi BoS. In this role, MUTEH is responsible for submitting the annual consolidated application for CoC Program funding on behalf of the CoC. In turn, MUTEH has contracted with the CoC to provide primary staff support to the daily activities of the CoC.

HUD's Continuum of Care Program and the Annual Continuum of Care Competition

Every year, the U.S. Department of Housing and Urban Development (HUD) makes available federal resources for homeless programming to communities around the country through its Continuum of Care (CoC) Program and its annual CoC Competition. Continuums access these funds by completing consolidated applications on behalf of the federally funded homeless programs in their CoC. For the BoS, the Collaborative Applicant facilitates this process and submits the consolidated application. Any organization located within the 71 counties of the that wishes to access CoC Program funds must participate in local homeless planning efforts and the annual BoS CoC Competition to do so.

TARGET AUDIENCE

This 2021 CoC competition process is only applicable to HUD CoC-funded projects renewing or reallocating their CoC project funding in 2018, or those organizations approved to apply for funding for a new CoC- funded project.

PURPOSE

This document is intended to provide CoC membership with basic information about the BoS 2021 CoC Competition, priorities for projects, and the process for completion of the 2021 MS BoS consolidated application.

GOALS & PRIORITIES FOR 2021 COC COMPETITION

The Governing Council has identified the following priorities for the 2021 BoS CoC Competition:

- Permanent housing projects whether renewal or reallocated will be protected from cuts
- Target population as identified by unmet need analysis.
- Project Type as outlined by HUD
- Ranked by performance within project type based on CoC adopted standards from most recent APR available and MPRs generated by HMIS
- Reduction of renewals by money sent back to HUD from most recent APR available.

HUD NOFA Policy Priorities

The FY 2021 CoC Program NOFA can be seen here: https://www.hud.gov/sites/dfiles/SPM/documents/FY21_Continuum_of_Care_Competition.pdf   (The Policy Priorities are detailed starting on pg.9)

Policy Priorities include:

- **Ending homelessness for all persons.** To end homelessness, CoCs should identify, engage, and effectively serve all persons experiencing homelessness.
- **Use a Housing First Approach.** Housing First prioritizes rapid placement and stabilization in permanent housing and does not have service participation requirements or preconditions.
- **Reducing Unsheltered Homelessness.** In recent years, the number of people experiencing unsheltered homelessness has risen significantly, including a rising number of encampments in many communities across the country.
- **Improving System Performance.** CoCs should be using system performance measures (e.g., average length of homeless episodes, rates of return to homelessness, rates of exit to permanent housing destinations) to determine how effectively they are serving people experiencing homelessness.
- **Partnering with Housing, Health and Service Agencies.** Using cost performance and outcome data, CoCs should improve how all available resources are utilized to end homelessness.
- **Racial Equity.** In nearly every community, Black, Indigenous, and other people of color are substantially overrepresented in the homeless population.

- **Persons with Lived Experience.** HUD is encouraging CoCs to include in the local planning process people who are currently experiencing or have formerly experienced homelessness to address homelessness.

FUNDING AVAILABILITY FOR 2021 BOS COC PROJECTS

Approximately, $2.3 billion is available nationally in the FY 2021 CoC Program Competition. The Mississippi Balance of State CoC has access to $3,087,565 in renewal project funding (our Annual Renewal Demand amount), and up to $326,071 in Bonus Funding for new projects (PH-PSH; PH-RRH; Joint TH and PH-RRH; HMIS [Dedicated]; SSO-Coordinated Entry).

The Continuum also has access to $978,214 in Bonus Funding dedicated to Domestic Violence projects (PH-RRH; Joint TH and PH-RRH; SSO-Coordinated Entry).

ELIGIBLE COC PROJECT SUBMISSIONS

Transition Grants and Applicants

In the 2021 Competition, project applicants can transition an existing renewable component (e.g., TH) to another component (e.g., PH-RRH). To take advantage of the transition grant, the project applicant must use the reallocation process to relocate the existing eligible renewal component to one of the eligible new project components: PH-PSH, PHRRH, Joint TH and PH-RRH, dedicated HMIS, or SSO-CE. The term of the new grant must be for 1 year. A project applicant can transition more than one existing component to create a new component provided the new project meets the following:
- is from the same recipient for the eligible renewal grant(s) being eliminated; and
- the project applicant must provide the grant number(s) of the project(s) being eliminated to create the new project; and
- must attach a copy of the most recently awarded project application.

To create a Transition Grant, the CoC must wholly eliminate one or more projects and use those funds to create the single, new transition grant.

The FY 2021 CoC Program Competition NOFA also requires:
- No more than 50 percent of each transition grant may be used for costs of eligible activities of the program component originally funded;
- transition grants in this Competition are eligible for renewal in subsequent fiscal years for eligible activities of the new program component; and

- to be eligible to receive a transition grant, the renewal project applicant must have the consent of its Continuum of Care and meet the standards outlined in Section III.C.3.r of the NOFA.

Transition grants must meet all FY 2021 CoC Program Competition eligibility and threshold requirements and if conditionally selected:
- the operating year start date of the new grant will be the date after the end of the pervious grant term for the expiring component;
- if more than one eligible renewal project was reallocated to create a single transition grant, HUD will use the day after the end of the earliest expiring grant term; and
- the project will have 1 year to fully transition from the original component to the new component that must take place during the normal operating year.

Transition grants cannot use the consolidation process in the FY 2021 CoC Program Competition.

Eligible Activities and Funding Requests

Applicants should only request funding for activities (leasing, rental assistance, etc.) that are eligible for that particular component type. For example, if an applicant wants to convert to a Rapid Re-housing project component, they can only request funding for rental assistance and supportive services; they cannot request funding for leasing or operations. Applicants should review the CoC Program Interim Final Rule, which can be found at https://www.hudexchange.info/resources/documents/CoCProgramInterimRule_FormattedVersion.pdf, to make sure they understand all program regulations and eligible costs and activities.

Applicants should strive to ensure that their proposed project conversions will serve at least as many households annually as their current CoC project.

Applicants applying for funds for a project conversion *may request no more in funding than they currently receive for their CoC project.* For example, if an applicant's current TH project receives $100,000 in CoC Program funding annually, then they can request no more than $100,000 in funding for their project conversion. However, project conversions that are included in the CoC consolidated application may be awarded more funding than requested if any renewal projects fail to renew or if some renewal funds are reallocated.

Not all CoC-funded TH projects will be able to convert to RRH or PSH. Grantees should carefully analyze their project to determine if a project conversion makes sense based on their current target population, the project's physical configuration, and community need.

Project conversions funded through the 2021 CoC Competition will be funded as new projects. This means that if the project conversion is awarded funding the current CoC project's funding will be terminated at the end of the 2021 operating year. The project conversion's funding will become available once a grant agreement between the recipient and HUD has been executed. It is likely that there will be some gap between the end of the current CoC project and the beginning of the project conversion; this gap could be weeks or several months. Applicants should prepare in advance.

New CoC Project Applications

In 2021, the CoC will consider project proposals/applications for:

- New permanent supportive housing projects that will serve 100% chronically homeless families and individuals (Dedicated PLUS)
- New rapid re-housing projects that will serve homeless individuals and families coming directly from the streets or emergency shelters, and includes persons fleeing domestic violence situations and other persons meeting the criteria of paragraph (4) of the definition of homelessness. This includes unaccompanied youth.
- Joint transitional housing (TH) and permanent housing-rapid rehousing (PH-RRH) component projects that will serve homeless individuals and families including those fleeing domestic violence, dating violence, sexual assault, or stalking (see NOFA for further details).
- Dedicated HMIS project (for the HMIS Lead only)
- Supportive Services project to develop or operate a centralized or coordinated assessment system.

Eligible New CoC Project Applicants

Non-profit organizations, either currently funded grantees or not, are eligible to apply for funding for new PSH projects in 2021.

To be considered for funding, applicants must have at least 1 year of data in the **MS Balance of State AWARDS HMIS** or if providing services to victims of domestic violence, then participation is with non-identifying information in a comparable database. Also, **all CoC application submissions must be in conformity to the CoC's system-wide written program standards** (**click to view standards**).

PROCESS FOR SUBMITTING COC PROJECT APPLICATIONS

All projects (new, renewal, reallocations) must submit an application with all required attachments. **All project applications must be completed in *e-snaps*, the electronic grants management system used by HUD's Office of Special Needs Assistance Programs (SNAPS).** If you are new to the system, click the links below to access and register for e-snaps.

- e-snaps – Homepage
- If you do not have an *e-snaps* user account, select "Create a Profile" from the *e-snaps* log-in page.

Separate applications must be filed for individual projects will the following attachments:

- **Most recent APR (if applicable)**
- **Most recent A-133 Audit or certified Financial Statements**
- **Copy of 501© (3) documentation**
- **Copy of BoS Membership Certificate indicating HMIS compliance (apply here)**
- **Copy of Agency Code of Conduct**

Applications must be received the announced due date.

Applicant agencies must enter their accepted project in the *e-snaps* electronic grants management system prior to being ranked for funding. Applicants will receive written notice that their project has been accepted and will be ranked as part of the CoC Consolidated Application, or that their application has been denied and the reason for denial.

Project Application Technical Assistance

In addition to reading BoS CoC guidance documents related to the 2021 CoC Competition and participating in any available webinars or trainings, CoC grantees are encouraged to read all relevant guidance materials available at https://www.hudexchange.info/programs/e-snaps/. HUD has created numerous documents to help grantees learn about e-snaps and how to successfully submit project applications.
CoC grantees can contact the CoC Director (hmaharrey@msbos.org), with any questions about project applications or the 2021 CoC Competition Process.

COC PROJECT EVALUATION PROCESS

The CoC Governing Council charged a Project Evaluation Workgroup with developing the annual CoC project evaluation process and developing a preliminary project ranking approach. The evaluation process and related project ranking helps the CoC fully maximize CoC Program funds, make informed funding decisions, and continue to move the CoC towards our goal of ending homelessness.

In 2018, the Project Evaluation Workgroup made the decision to begin using the **HUD-developed Rating and Ranking Tool**. The Project Rating and Ranking Tool is a tool that can be used by CoCs to evaluate projects and set ranking priorities within the CoC. The tool helps the CoC to create objective, performance-based scoring criteria and selection priorities that are approved by the CoC to determine the extent to which each project addresses HUD's policy priorities. The CoC will reallocate funds to new projects whenever reallocation can improve outcomes and reduce homelessness and consider how much each project spends to serve and house an individual or family as compared to other projects serving similar populations.

The tool can be viewed here:
https://www.hudexchange.info/resource/5292/project-rating-and-ranking-tool/

Threshold Review for Project Applications

The purpose of the threshold review is to determine whether an applicant meets basic eligibility requirements for funding. Projects that do not meet all of the threshold criteria outlined below will not be further reviewed by the CoC.

The Tool contains 11 HUD-suggested CoC threshold requirements:

1. Applicant has active System for Award Management (SAM) registration with current information. To register for SAM, see instructions here.
2. Applicant has valid Data Universal Numbering System (DUNS) Number in application. To apply for a DUNS number, see instructions here.
3. Applicant has no outstanding delinquent Federal debts– it is HUD policy, consistent with the purposes and intent of 31 USC 3720B and 28 USC 3201(e), that applicants with outstanding delinquent federal debt will not be eligible to receive an award of funds unless: (a) A negotiated repayment schedule is established and the repayment schedule is not delinquent, or (b) other arrangements satisfactory to HUD are made before the award of funds by HUD.

4. Applicant has no Debarment and/or Suspensions from doing business with the Federal Government.
5. Disclosed any violations of Federal criminal law.
6. Submitted the required certifications as specified in the FY18 Competition NOFA
7. Demonstrated the population to be served meets program eligibility requirements as described in the Act, and project application clearly established eligibility of project applicants. This includes any additional eligibility criteria for certain types of projects contained in the FY18 Competition NOFA.
8. Agreed to participate in the Continuum of Care's Homeless Management Information System (HMIS).
9. (If renewal project application) Met HUD expectations, including: (a) applicant performance met the plans and goals established in the initial application, (b) the applicant demonstrated timeliness standards for grant being renewed and expenditure of grant funds, (c) the applicant's performance in assisting program participants to achieve and maintain independence living and records of success
10. Met financial expectations as set forth by HUD including (a) Registering for the electronic Line of Credit Control System (eLOCCS – see registration instruction here) (b) Having Accounting Software (c) Generally Accepted Accounting Principles (GAAP) (c) Annual A-133 audits (d) and other requirements as set forth by HUD
11. Demonstrate Project is Consistent with Jurisdictional Consolidated Plan(s).

The CoC can update these definitions to be consistent with local requirements including increasing threshold requirements as appropriate. In addition to HUD Threshold Requirements, applicants must also meet CoC Threshold Requirements as follows:

CoC Threshold Requirement	Definition
Coordinated Entry Participation	The project participates or intends to participate in coordinated entry in compliance with the CoC's Coordinated Entry Policies and Procedures and HUD's Coordinated Entry Notice.
Housing First and/or Low Barrier Implementation	The project is, or intends to be, designed and implemented using Housing First principles including: no preconditions or barriers to entry except as required by funding sources, and provision of necessary supports to maintain housing and prevent a return to homelessness.
Documented, secured minimum match	Applicant has match commitments that satisfy CoC Program Rule requirements for source and amount.

Project has reasonable costs per permanent housing exit as defined locally	Cost per permanent housing exit can be determined by dividing total project costs by the number of permanent housing exits. These costs can be averaged across all projects within a project type to determine the average cost per permanent housing exit for the community for that project type. The CoC can use this information to define a reasonable cost locally.
Project is financially feasible	Project has funding commitments equal to or exceeding project budget.
Applicant is active CoC Participant	Applicant participation in CoC Board and committee meetings meets CoC requirements for a member in good standing.
Application is complete and data are consistent	All required information is completed and all required attachments are provided. Data provided in response to different questions match.
Data quality at or above 90%	Data elements required by HUD and the CoC have a 90% or higher completion rate.
Bed/unit utilization rate at or above 90%	Beds or units in the project are occupied 90% or more of the operating year.
Acceptable organizational audit/financial review	Applicant's audit or financial review does not contain findings or other indications of financial or accounting problems.
Documented organizational financial stability	Applicant's financial statements for previous fiscal year demonstrates financial stability sufficient to support operation of the project during the next operating year.

Other CoC threshold review criteria desired includes the following:

- Eligible localities: Projects must be located within the CoCs geographic area. The Balance of State CoC's coverage area be viewed here: https://msbos.org/coverage-area/

- PIT Count: Projects must have provided leadership in their community during the Point in Time count.

If the project fails to meet all the given criteria, then the review committee will not review the project any further and will send feedback to the applicant concerning the failure to meet threshold. If the project meets requirements, it will be rated via the NEW OR RENEWAL/EXPANSION RATING TOOL.

New & Renewal/Expansion Project Rating Tool

The Rating tool factors in criteria for multiple project types. The Ranking Committee is able to decide which criteria should be a factor within the project

ranking decision. New Projects will be judged by different criterion than renewal/expansion projects. The tool does not rate HMIS, SSO, or Planning projects. The criteria for each project type (as determined by the Ranking Committee) are listed in the links below (and in the appendix of this document):

1. PSH: [Rating Criteria Here](#)
2. RRH: [Rating Criteria Here](#)
3. New Projects: [Rating Criteria Here](#)

After the completion of rating each project, the tool allows the Committee to input the appropriate funding details and rank the projects in both tiers as desired.

Scoring

In the Rating Tool, each Performance measure is assigned a maximum point value according to Committee standards. As a program performance numbers get closer to factor/goal, the project scores more points. The points become a part of the total score for the project. Also, the tool calculates a weighted rating score based on a maximum of 100. If an element is not consistent with the project type, the question is not used in the weight of the score. The weighted rating score is then used to rank the projects in satisfactory order.

To the see the Points Ranking System, see the Appendix C of this document.

Evaluating Cost Effectiveness

Renewal CoC projects are evaluated on cost effectiveness - namely, the annual cost to retain or move someone into permanent housing. In order to evaluate cost effectiveness, all renewal CoC projects must submit annual project budget information (for their last grant period) to CoC staff. Budget information should include CoC funds and all other cash match associated with the CoC project.

Project budget information is due to the CoC Director (hmaharrey@msbos.org) by September 15, 2021.

COC PROJECT RANKING

After completing all project evaluations, CoC Ranking Committee, in conjunction with the Project Evaluation Workgroup and the CoC Coordinator, will preliminarily rank all eligible projects according to their rating score – e.g., projects with higher scores will be ranked higher in the project listing. The Committee will also consider other priorities during ranking such as:

- The importance of HMIS
- The priority of new projects
- The importance of renewal projects

CoC Project Ranking Publishing

Results of the project rankings will be released in October 2021 and posted on the CoC's website at https://msbos.org/coc-app-rankings/ .

APPEALING COC PROJECT RANKING

If an applicant has a compliant, the applicant can access the Appeals Process here: https://msboscoc.files.wordpress.com/2015/07/appeals-process-template-rev-10-2015.pdf

FINAL SUBMISSION OF THE COC CONSOLIDATED APPLICATION

After all renewal projects, project conversion, and new CoC project applications have been received, reviewed, and ranked, the CoC Collaborative Applicant (MUTEH Inc.) will prepare the CoC Project Ranking list on behalf of the Mississippi BoS. Once the Governing Council has approved the listing, MUTEH will electronically submit the project applications and the MS BoS Consolidated CoC Application via e-snaps to HUD.

Any questions about the 2021 CoC Competition Process can be directed to Hannah Maharrey, Continuum of Care Director, at hmaharrey@msbos.org.

MS BALANCE OF STATE 2021 COC COMPETITION TIMELINE

The following is the timeline for the 2021 CoC Competition as of August 2021, including dates and deadlines associated with the project evaluation process.

DATE COMPLETED	ACTIVITY
8/18/21	**Announced NOFO at hud.gov**
8/23/21	**MS BoS CoC Application Training** **FY 2021 CoC Competition Opens** • Announce Requests for Letters of Intent
9/1/21	**Emailed all agencies that submitted a letter of intent with application timeline and link to COC NOFA and E-SNAPS**
9/1/21	**CoC Competition Information & NOFA published in Print Media/social media**
9/15/21	Deadline for Letters of Intent

	• Includes funding amount requested, type of program, and number/type of clients to be served emailed to COC Director
10/15/21	**Deadline: Initial Submission of Project Applications Available in e-snaps**
10/18-19/21	**CoC Project Evaluation Process** • Renewal Applicants Evaluation Process o Threshold Review performed by CoC Director and Collaborative Applicant. If passed, then the application is submitted to Ranking and Review Committee for further review.
10/20/21	**CoC Project Evaluation Process** • New Agency Applicants Evaluation Process o Threshold Review performed by CoC Director and Collaborative Applicant o If passed, then the application is submitted to Ranking and Review Committee for further review. o If failed, agencies will be notified by email and mailed letter. Message also contains information about the appeals process. Corrections by New Applicants to Project Applications
10/21/21	**Ranking and Review Committee Meeting** Evaluation, Review, and Rank all applications meeting Threshold
10/26/21	**Posted NOFA webinar from US Interagency Council on Homelessness to usich.gov**: https://www.usich.gov/news/coc-nofo-applications-are-due-in-less-than-a-month.-here-are-the-highlights
10/29/21	• **Ranking and Review Committee will communicate decisions concerning all ranked projects via email and mailed letter.**

10/29/21	**Final CoC Project Ranking Released** • Includes renewal CoC projects, project conversions, and new CoC projects View Rankings here: https://msbos.org/coc-app-rankings/
11/2-5/21	**Project Applications (Renewal, Converted, and New) with final adjustments and attachments due in e-snaps in conclude final priority listing**
11/5/21	**Deadline to appeal project performance scores and results of threshold review.**
11/12/21	**Final MS BoS Project Applications Submitted to HUD via e-snaps (Completed by the Collaborative Applicant.)**
11/16/21	**Submission deadline for FY2021 CoC Program Competition Application to HUD**

APPENDIX A: WHAT IS HOUSING FIRST???

Housing First is a model of housing assistance that centers on providing people experiencing homelessness with housing as quickly as possible, and then providing services as needed. Assistance is offered without preconditions or service participation requirements.

Housing First programs share critical elements:

- A focus on helping individuals and families access and sustain permanent housing as quickly as possible without time limits
- A variety of services delivered to promote housing stability and individual well-being on an as- needed basis
- A standard lease agreement – housing is not contingent on compliance with services

Additionally, Housing First programs should actively work to ensure there are minimum barriers to entering their programs, particularly for those most in need. For example, Housing First programs should not require sobriety as a condition of housing, they should not require drug testing, and they should not require a minimum level of income.

Additional information about Housing First practices can be found at the following links.

- http://www.endhomelessness.org/pages/housing_first
- http://usich.gov/usich_resources/solutions/explore/housing_first
- http://www.desc.org/housingfirst.html

APPENDIX B: COORDINATED ENTRY

An effective coordinated entry process is a critical component to any community's efforts to meet the goals of *Opening Doors: Federal Strategic Plan to Prevent and End Homelessness*. This policy brief describes HUD's views of the characteristics of an effective coordinated entry process. This brief does not establish requirements for Continuums of Care (CoCs), but rather is meant to inform local efforts to further develop CoCs' coordinated entry processes.

Provisions in the CoC Program interim rule at 24 CFR 578.7(a)(8) require that CoCs establish a *Centralized or Coordinated Assessment System*. In this document, HUD uses the terms *coordinated entry* and *coordinated entry process* instead of *centralized or coordinated assessment system* to help avoid the implication that CoCs must centralize the assessment process, and to emphasize that the process is easy for people to access, that it identifies and assesses their needs, and makes prioritization decisions based upon needs. However, HUD considers these terms to mean the same thing. See 24 CFR 578.7(a)(8) for information on current requirements.

HUD's primary goals for coordinated entry processes are that assistance be allocated as effectively as possible and that it be easily accessible no matter where or how people present. Most communities lack the resources needed to meet all of the needs of people experiencing homelessness. This combined with the lack of well-developed coordinated entry processes can result in severe hardships for people experiencing homelessness. They often face long waiting times to receive assistance or are screened out of needed assistance. Coordinated entry processes help communities prioritize assistance based on vulnerability and severity of service needs to ensure that people who need assistance the most can receive it in a timely manner. Coordinated entry processes also provide information about service needs and gaps to help communities plan their assistance and identify needed resources.

To learn more about the qualities and aspects of Coordinated Entry, download HUD's Coordinated Entry Brief:
https://www.hudexchange.info/resource/4427/coordinated-entry-policy-brief/

APPENDIX C: POINTS SYSTEM FOR HUD RATING TOOL

Permanent Supportive Housing	Factor/Goal	Max Point Value		Points per Percentage
Length of Stay	180	20	Equals or under 180 days = 20 points	Over 180 days, 20pts/180 days = .1pt per day
Exits to Permeant Housing	90%	25	Equals or over 90% = 25 points	Under 90%, 25pts/95 = .27pt per percentage
New or Increased Income and Earned Income				
Earned Income for Stayers	8%	2.5	Equals or over 8% = 2.5 points	Under 8%, 2.5pts/8 =.30pt per percentage
Non-employment Income for Stayers	10%	2.5	Equals or over 10% = 2.5 points	Under 10%, 2.5pts/10 = .25pt per percentage
Earned Income for Leavers	8%	2.5	Equals or over 8% = 2.5 points	Under 8%, 2.5pts/8 =.30pt per percentage
Non-employment Income for Leavers	10%	2.5	Equals or over 10% = 2.5 points	Under 10%, 2.5pts/10 = .25pt per percentage
Service High Need Population (% of chronically homeless)	95%	20	Equals or over 95% = 20points	Under 95%, 20pts/95 = .20pt per percentage
Coordinated Entry Participation	95%	10	Equals or over 95% =10 points	Under 95%, 10pts/95 = .10pt per percentage

Rapid Rehousing	Factor/Goal	Max Point Value		Points per Percentage
Length of Stay	30 days	20	Equals or under 30 days = 20 points	
	31-45 days	15		
	46-60 days	10		
	61-75	5		
	76+	0		
Exits to Permeant Housing	90%	25	Equals or over 90% = 25 points	Under 90%, 25pts/95 = .27pt per percentage

New or Increased Income and Earned Income				
Earned Income for Stayers	8%	2.5	Equals or over 8% = 2.5 points	Under 8%, 2.5pts/8 =.30pt per percentage
Non-employment Income for Stayers	10%	2.5	Equals or over 10% = 2.5 points	Under 10%, 2.5pts/10 = .25pt per percentage
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